



## THALLE LAUNCHES STRATEGIC EXPANSION

I am pleased to announce that we have opened a new location, Dakota Concrete at 2099 Albany Post Road (Route 9A) in Montrose between Croton and Peekskill. This expansion enhances our ability to provide concrete and related products to customers in Westchester and Putnam counties. It also strengthens our competitive position in this market area.

The Dakota Concrete plant presents a natural extension of our business. We have already assumed handling all ready-mix concrete orders and deliveries. Dakota Concrete customers can expect the same-day ordering, delivery, and other options that Thalle is well known for.

In addition, we will be opening a Virtual Quarry at the Montrose location, making it convenient for area contractors to drop off used concrete, rock and blacktop for recycling. Available for purchase are sand, ¾ inch recycled stone, recycled item 4, and item 4 rock.

At Thalle, effective leadership includes constantly looking for business opportunities and growing the profitability of our company while improving the service to our customers, which is why we are adding this new location.

We are confident that this strategic move provides the opportunity to expand the concrete plant's existing customer base, while providing new opportunities to employees for their growth and careers.

We are committed to working with our customers to ensure that we are providing the best quality products and services at competitive prices. Please stop by our new location to see firsthand our commitment to customer service, convenience – and the future!

I want to take this opportunity to thank our entire Thalle team. Working together, we can and will continue to move our company forward to assure a bright and prosperous future for all.



Sincerely,

A handwritten signature in black ink, appearing to read "G. Pacchiana".

**Glenn Pacchiana**  
President and Chief Executive Officer  
Thalle Industries, Inc.